

Rant III:

Integrating Your Hospital Enterprise



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Integrating the Hospital and Ambulatory setting

Why is this important?

- Patient Satisfaction
- Patient Safety
- Physician Satisfaction
- Reduce costs



The Typical Scenario

↪ Hospital



↪ Dr. Office



Pains! - Patient Perspective

- ↪ Patient loses paper order
- ↪ Fax gets lost
- ↪ Registration time
- ↪ Delayed results

Pains! - Physician Perspective

- ↪ Writing paper order
- ↪ Re-writing paper order
- ↪ Using both online and paper systems
- ↪ Delayed results

Hospitals – What do they want?

- ↪ Eliminate costly workflows
- ↪ Streamline efficiency
- ↪ Generate more referrals

Simple solution right?

Bi-directional Order Integration



Bi-directional Order Integration Hurdles

- ↪ Different Patient MRNs
- ↪ Different Test Mnemonics
- ↪ Different Doctor Mnemonics
- ↪ Different Service Dates



Hospital HCIS



Physician Office
(NextGen)

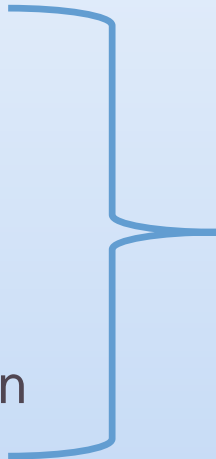


Physician Office
(eClinicalWorks)



Outreach Lab

5 Keys to Successful Bi-directional Integration

1. Right Patient
 2. Right Order
 3. Right Time
 4. Right Physician
 5. Right Result
- Right Visit
- 

The Pain of Non-Integrated Physician Offices:

☞ Patient Care and Safety

- Delay in getting data to clinical decision makers
- Critical exam/lab results not available real-time

☞ Time Consuming/Resource Intensive

- Waiting for information (phone, fax, email, courier)
- Daily management to verify patient, orders, results

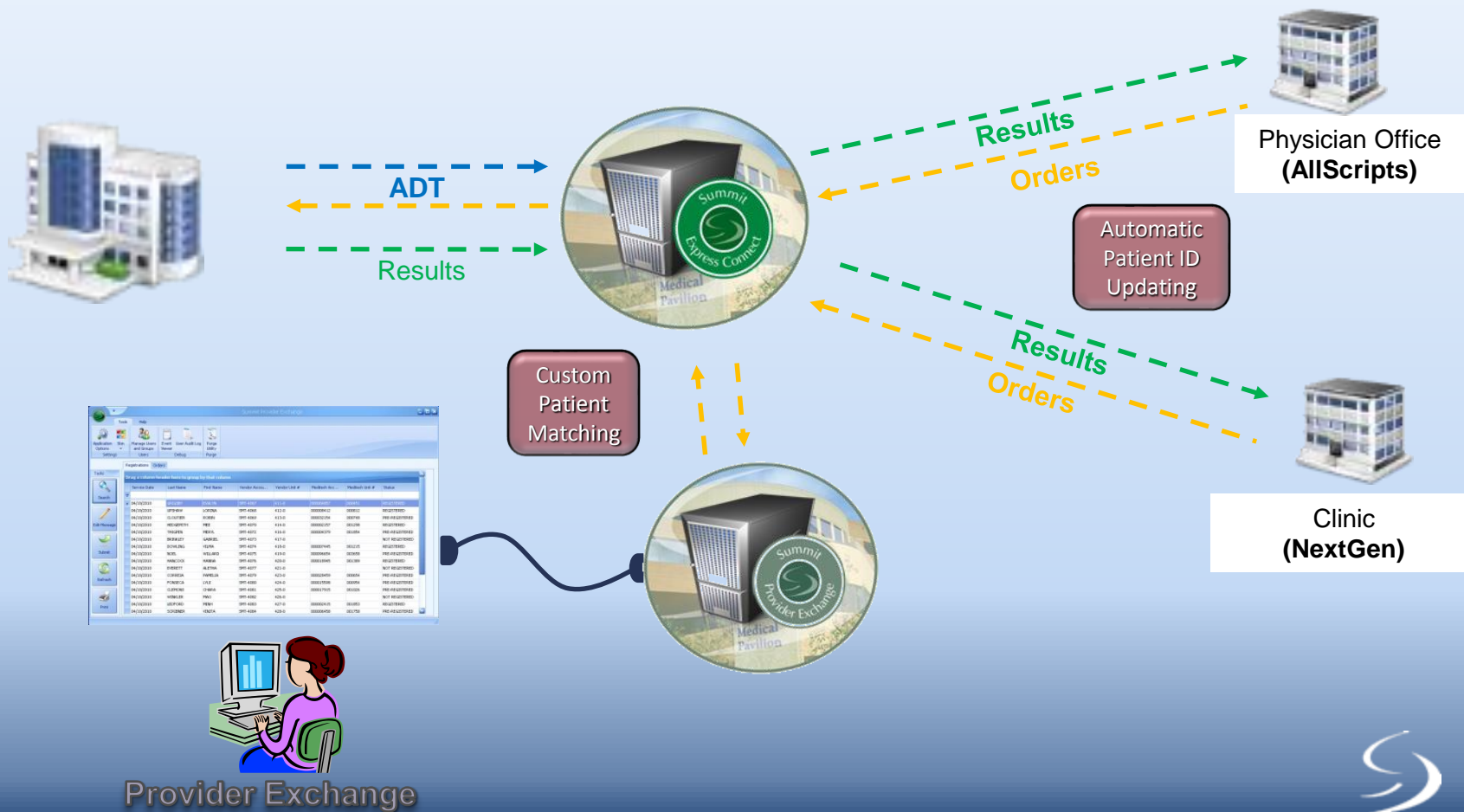
☞ Cost

- Large dependency on paper (cost of printing, faxing, etc)
- High resource dependence, interrupted workflow

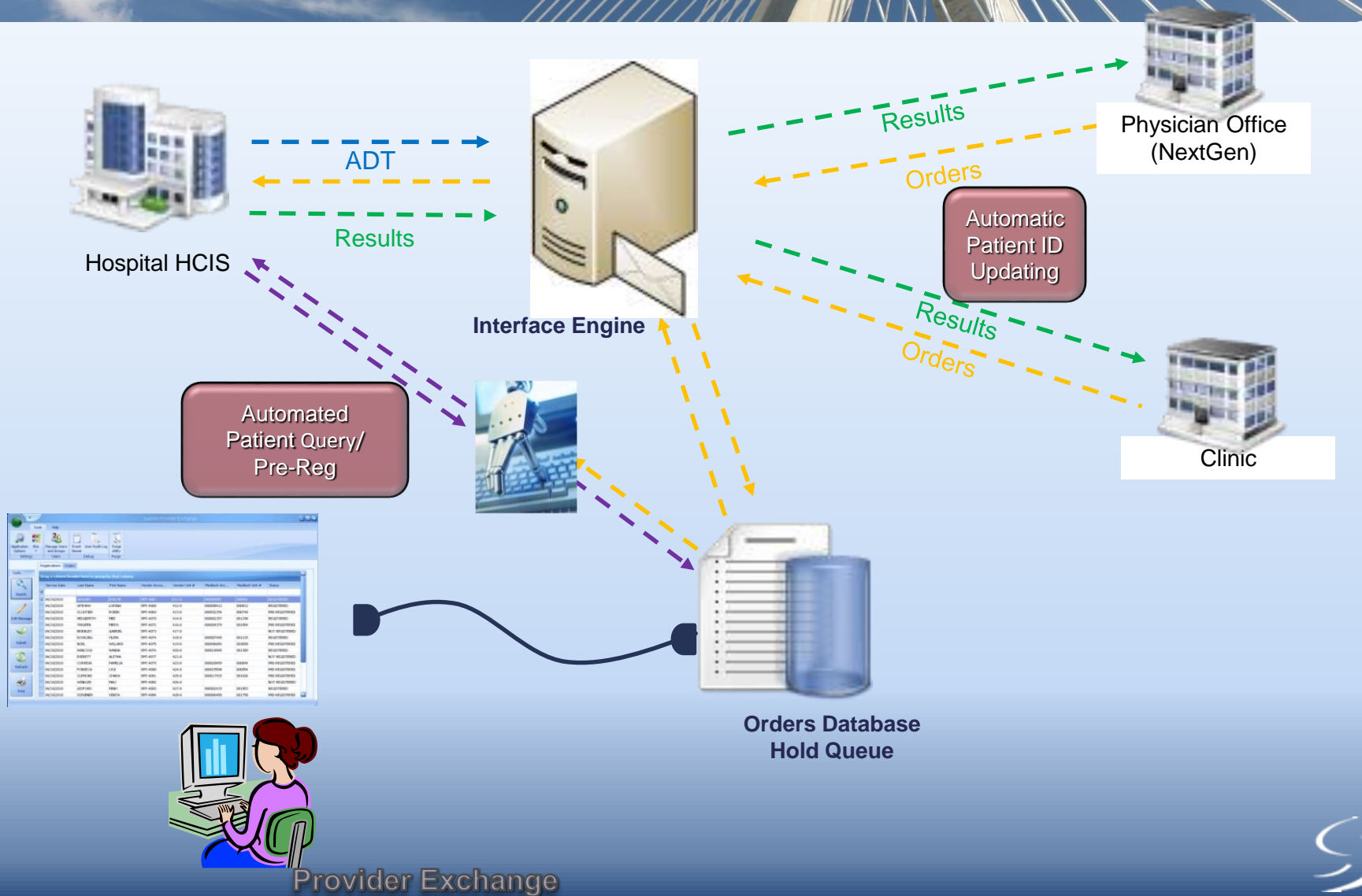


Summit Provider Exchange

- Physician Office Integration ~ Bi-directional orders and results
- Order management – view, modify and re-submit



SummitHEALTHCARE



MRN	DOB	NAME	ADDRESS	CITY	STATE	ZIP	PHONE	FAX	EMAIL
1000000001	1950-01-01	JOHN DOE	123 MAIN ST	ANYTOWN	CA	90210	555-123-4567	555-123-4568	john.doe@abc.com
1000000002	1955-02-15	JANE SMITH	456 ELM ST	ANYTOWN	CA	90210	555-234-5678	555-234-5679	jane.smith@def.com
1000000003	1960-03-20	BOB BROWN	789 PINE ST	ANYTOWN	CA	90210	555-345-6789	555-345-6790	bob.brown@ghi.com
1000000004	1965-04-25	ALICE GREEN	101 OAK ST	ANYTOWN	CA	90210	555-456-7890	555-456-7891	alice.green@jkl.com
1000000005	1970-05-30	CHARLIE BLACK	202 BIRCH ST	ANYTOWN	CA	90210	555-567-8901	555-567-8902	charlie.black@mno.com
1000000006	1975-06-05	DIANE WHITE	303 Sycamore St	ANYTOWN	CA	90210	555-678-9012	555-678-9013	diane.white@pqr.com
1000000007	1980-07-10	FRANK BLUE	404 Maple St	ANYTOWN	CA	90210	555-789-0123	555-789-0124	frank.blue@rst.com
1000000008	1985-08-15	GRACE RED	505 Cedar St	ANYTOWN	CA	90210	555-890-1234	555-890-1235	grace.red@uvw.com
1000000009	1990-09-20	HELEN PURPLE	606 Walnut St	ANYTOWN	CA	90210	555-901-2345	555-901-2346	helen.purple@xyz.com
1000000010	1995-10-25	IRVING YELLOW	707 Elm St	ANYTOWN	CA	90210	555-012-3456	555-012-3457	irving.yellow@abc.com



In Summary:

Physician office integration benefits:

- Patient
- Physician
- Hospital





Summit Healthcare is recognized as an Expert of Integration
Technology.

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Thank You!

